



Killington



KILLINGTON PICO
AREA ASSOCIATION



Killington Merchant Pass Program Description 2017/18 Season

The Killington Pico Area Association (KPAA) and Killington Resort are pleased to offer KPAA business members located in Killington, Bridgewater, Mendon, Pittsfield or Plymouth the opportunity to purchase Killington Merchant Passes at \$399 each +tax for their employees.

The Killington Merchant Pass is valid seven days a week at both Killington Resort and Pico Mountain; with no black-out dates or restrictions. No individual employee purchases will be offered; all passes must be purchased by the business and will be the property of the businesses, not the employee. The KPAA and the Resort have the right to limit the number of passes purchased by a business if they see fit.

Eligibility

The Killington Merchant Pass Program is open to any business that is a member in good-standing with the KPAA and is located in Killington, Bridgewater, Mendon, Pittsfield or Plymouth.

Employer Requirements

Employers are responsible for the following items:

- Register employees for a Merchant Pass Information Session through the KPAA office at (802) 773-4181 or online at <http://www.killingtonpico.org/page/MerchantPass>.
- Sign the employment verification form for seasonal employees who have not yet received a paycheck in advance of the Merchant Pass Information Session to be attended.
- Send each employee to a Merchant Pass Information Session with payment means for a Merchant Pass, which will be available for pick up at the Snowshed Season Pass Office following each session. Payment for passes may be made in one of two ways:
 - Business Check (Payable to Killington Resort)
 - Business Credit Card (Business owners/managers may accompany their employees to the Sales Center with the business credit card or purchase payment vouchers at the Snowshed Season Pass Office to give to their employees.
- Notify the KPAA if an employee is no longer employed to have the pass shut off. For a \$50 transfer fee, this pass may be transferred to another employee who will need to attend a Merchant Pass Information Session.

Employee Requirements

All employees participating in the Merchant Pass Program will be required to:

- Attend a Merchant Pass Information Session presented by the KPAA and Killington Resort. Information will be presented on a variety of topics, including new programs, guest information at the Resort, and community information.
- Provide a pay stub dated within the last two weeks or a signed employment verification form along with a government issued ID at check-in for the Information Session.
- Must be employed full or part time with the business purchasing the pass during the entire length of the ski season, working at least two shifts per week.



Killington



KILLINGTON PICO
AREA ASSOCIATION



- Each pass holder is required to volunteer for a total of 8 hours between October 4, 2017 and October 15, 2018. If volunteer hours are not completed by individuals, businesses are still responsible for completing hours for each pass purchased. Failure to comply with volunteer hours will result in the ineligibility to purchase a Killington Merchant Pass for the 2018/19 season.
 - Businesses with employees wishing not to complete the required volunteer hours may purchase a Merchant Pass for \$599 each +tax (\$640.39 total) to be exempt from volunteer hours.

Merchant Pass Information Sessions

Sessions will be presented by the KPAA and Killington Resort. Each session will be 2 hours and consist of:

- Check-in, employee verification and volunteer sign-ups.
 - Every attendee must commit to at least one 4-hour shift during the information session.
- The Merchant Pass Information Session will cover a range of topics including new programs, service training and guest information at both the Resort and community level
- The Snowshed Season Pass Office will be open after each session for pass sales

Merchant Pass Program Perks

Pass Details	Lodging	Snow Sports School	Food & Beverage	Retail	Other Deals
Valid at Killington/Pico, no blackout dates.	20% off select lodging through Killington Central Reservations	30% off Killington Group Lessons, 15% off Pico Group Lessons, and 15% off Private Lessons Sun-Fri, non-peak	15% off food and non-alcoholic beverages at Base Lodge food courts, the Clubhouse Bar & Grill, and Preston's Restaurant	15% off at Killington and Pico Sports excluding sale items.	Pico Sports Center: 30% off membership Free scenic gondola rides summer 17
<i>*Pass program perks are valid for pass holder only.</i>					

Merchant Audits

Only employees on a company's payroll may participate, contract employees or 1099's are not eligible for the program. Interns receiving school credit may participate in the program.

The KPAA will be conducting Merchant Pass compliance audits through the season to maintain fairness for all businesses. Failure to respond or non-compliance with the program rules will result in the deactivation of all current Merchant Passes and may affect the future participation in the Merchant Pass Program.

Contact Information

Please contact the Killington Pico Area Association with any questions regarding the Merchant Pass Program at admin@killingtonpico.org or (802) 773-4181.